

Nissan Sales, Production & Exports Results for December 2019

1. Retail Sales by Region

<units>

Region	December 2019	December 2018	Var. (%)	April 2019 - December 2019	April 2018- December 2018	Var. (%)
Registered Vehicles	19,349	24,144	-19.9%	237,005	281,505	-15.8%
Mini Vehicles	13,074	12,740	2.6%	144,326	128,296	12.5%
Japan Total	32,423	36,884	-12.1%	381,331	409,801	-6.9%
Nissan Division	93,538	130,655	-28.4%	896,437	969,481	-7.5%
Infiniti Division	11,243	18,065	-37.8%	83,392	108,393	-23.1%
U.S. Total	104,781	148,720	-29.5%	979,829	1,077,874	-9.1%
Canada	7,431	9,488	-21.7%	103,183	115,276	-10.5%
Mexico	26,377	29,782	-11.4%	197,650	233,414	-15.3%
Europe	49,936	47,984	4.1%	395,448	471,928	-16.2%
China ^{*1*2}	168,262	176,191	-4.5%	1,203,143	1,227,855	-2.0%
Others	67,327	75,751	-11.1%	550,311	621,108	-11.4%
Overseas Total	424,114	487,916	-13.1%	3,429,564	3,747,455	-8.5%
Global Retail Sales	456,537	524,800	-13.0%	3,810,895	4,157,256	-8.3%

2. Global Production by Country

<units>

Country	December 2019	December 2018	Var. (%)	April 2019 - December 2019	April 2018- December 2018	Var. (%)
Japan	61,201	74,693	-18.1%	584,974	678,011	-13.7%
U.S.	43,519	61,135	-28.8%	555,693	613,184	-9.4%
Mexico	30,544	45,300	-32.6%	482,289	575,900	-16.3%
U.K.	18,944	24,299	-22.0%	243,723	312,259	-21.9%
Spain	2,717	4,647	-41.5%	44,507	68,044	-34.6%
China ^{*1}	151,158	124,716	21.2%	1,210,128	1,214,070	-0.3%
Others ^{*3}	53,663	66,592	-19.4%	565,821	628,355	-10.0%
Overseas Total	300,545	326,689	-8.0%	3,102,161	3,411,812	-9.1%
Global Production	361,746	401,382	-9.9%	3,687,135	4,089,823	-9.8%

3. Vehicle Exports from Japan

<units>

Destination	December 2019	December 2018	Var. (%)	April 2019 - December 2019	April 2018- December 2018	Var. (%)
North America	26,847	31,355	-14.4%	207,456	217,523	-4.6%
Europe	4,206	919	357.7%	30,618	23,664	29.4%
Middle East	5,924	9,640	-38.5%	40,689	62,043	-34.4%
Others	7,053	7,424	-5.0%	69,304	90,657	-23.6%
Total	44,030	49,338	-10.8%	348,067	393,887	-11.6%

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea, France and Argentine excluding CKD production.

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Japan Nissan Sales Results by Model : December 2019

<units>

Model		December			YTD (April - December)		
		Volume		Var. (%)	Volume		Var. (%)
		2019	2018		FY2019	FY2018	
	March	480	664	-27.7%	5,550	7,764	-28.5%
	Note	6,018	8,064	-25.4%	77,467	90,750	-14.6%
	Cube	195	281	-30.6%	2,724	3,770	-27.7%
	Latio	0	0	-	0	6	-100.0%
	Sylphy	124	130	-4.6%	1,145	1,541	-25.7%
	Teana	163	143	14.0%	1,394	1,700	-18.0%
	Skyline	380	89	327.0%	3,216	1,396	130.4%
	Fuga	17	66	-74.2%	653	895	-27.0%
	Cima	2	14	-85.7%	101	161	-37.3%
	Leaf	1,157	455	154.3%	12,704	15,237	-16.6%
	Juke	113	208	-45.7%	1,860	2,754	-32.5%
	X-Trail	1,753	2,832	-38.1%	21,394	31,375	-31.8%
	Wingroad	2	0	-	11	517	-97.9%
	Lafesta Highwaystar	0	0	-	0	14	-100.0%
	Serena	4,422	5,913	-25.2%	59,493	66,554	-10.6%
	Elgrand	588	595	-1.2%	4,118	4,835	-14.8%
	Fairlady Z	40	36	11.1%	403	442	-8.8%
	GT-R	30	26	15.4%	546	326	67.5%
	Cedric Sedan	0	0	-	0	8	-100.0%
	Others	1	0	-	1	2	-50.0%
	PV Total	15,485	19,516	-20.7%	192,780	230,047	-16.2%
	NV150 AD / AD	1,306	1,173	11.3%	14,039	15,427	-9.0%
	NV200 Vanette / Vanette	713	1,003	-28.9%	10,072	10,911	-7.7%
	e-NV200	6	0	-	42	15	180.0%
	NV350 Caravan	1,444	1,973	-26.8%	16,598	20,734	-19.9%
	NT450 Atlas	76	86	-11.6%	521	610	-14.6%
	Atlas F24 / F25	259	348	-25.6%	2,670	3,526	-24.3%
	Paramedic	13	13	0.0%	36	22	63.6%
	Civilian	47	32	46.9%	247	213	16.0%
	CV Total	3,864	4,628	-16.5%	44,225	51,458	-14.1%
	Registered Vehicle Total	19,349	24,144	-19.9%	237,005	281,505	-15.8%
	DAYZ	5,919	4,402	34.5%	70,623	42,745	65.2%
	DAYZ Roox	4,186	5,794	-27.8%	42,883	53,378	-19.7%
	NV100 / NT100 Clipper	2,969	2,544	16.7%	30,820	32,173	-4.2%
	Mini Total	13,074	12,740	2.6%	144,326	128,296	12.5%
	Japan Grand Total	32,423	36,884	-12.1%	381,331	409,801	-6.9%

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USA Nissan Sales Results by Model : December 2019

<units>

Model		December			YTD (April - December)		
		Volume		Var. (%)	Volume		Var. (%)
		2019	2018		FY2019	FY2018	
	Versa	3,265	6,735	-51.5%	41,604	50,444	-17.5%
	Sentra	11,033	17,567	-37.2%	127,825	153,044	-16.5%
	Altima	19,132	17,064	12.1%	157,703	145,740	8.2%
	Maxima	3,387	5,600	-39.5%	24,522	28,583	-14.2%
	Juke	0	5	-100.0%	2	275	-99.3%
	Z	158	202	-21.8%	1,737	2,485	-30.1%
	GT-R	17	25	-32.0%	238	403	-40.9%
	Leaf	1,227	1,667	-26.4%	9,680	12,170	-20.5%
	Total Cars	38,219	48,865	-21.8%	363,311	393,144	-7.6%
	Frontier	4,720	7,492	-37.0%	52,148	56,821	-8.2%
	Pathfinder	5,894	6,799	-13.3%	48,337	49,444	-2.2%
	Kicks	4,123	5,704	-27.7%	45,674	23,312	95.9%
	Murano	5,187	8,033	-35.4%	56,632	62,825	-9.9%
	Rogue	22,085	33,933	-34.9%	195,841	230,655	-15.1%
	Rogue Sports	5,246	8,590	-38.9%	60,792	65,001	-6.5%
	Quest	0	0	-	0	1	-100.0%
	Armada	2,967	2,874	3.2%	22,243	23,568	-5.6%
	Titan	1,916	4,661	-58.9%	21,831	37,735	-42.1%
	NVC	1,460	1,746	-16.4%	12,975	10,495	23.6%
	NVP	259	267	-3.0%	2,540	2,639	-3.8%
	NV200	1,462	1,691	-13.5%	14,113	13,841	2.0%
	Total Trucks	55,319	81,790	-32.4%	533,126	576,337	-7.5%
	Nissan Brand Total	93,538	130,655	-28.4%	896,437	969,481	-7.5%
	Q50	2,165	3,690	-41.3%	17,723	23,062	-23.2%
	Q60 Coupe	430	662	-35.0%	3,738	6,414	-41.7%
	Q70	90	329	-72.6%	1,590	2,988	-46.8%
	QX30	50	647	-92.3%	1,652	5,286	-68.7%
	QX50	1,815	3,329	-45.5%	15,033	21,305	-29.4%
	QX60	4,113	7,032	-41.5%	30,332	35,346	-14.2%
	QX70	0	4	-100.0%	0	384	-100.0%
	QX80	2,580	2,372	8.8%	13,324	13,608	-2.1%
	Infiniti Brand Total	11,243	18,065	-37.8%	83,392	108,393	-23.1%
	USA Grand Total	104,781	148,720	-29.5%	979,829	1,077,874	-9.1%

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Europe Nissan Sales Results by Model : December 2019

<units>

Model	December			YTD (April - December)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		FY2019	FY2018	
Micra	4,302	4,579	-6.0%	45,211	49,370	-8.4%
Pulsar	0	191	-100.0%	0	9,817	-100.0%
Leaf	2,826	3,604	-21.6%	22,399	32,131	-30.3%
Almera	0	1,210	-100.0%	88	12,294	-99.3%
Sentra	84	0	-	1,416	250	466.4%
Teana / Altima	0	0	-	60	18	233.3%
Maxima	0	0	-	93	35	165.7%
Juke	3,857	4,070	-5.2%	30,441	49,789	-38.9%
Qashqai	22,501	19,088	17.9%	182,931	180,222	1.5%
Murano	408	352	15.9%	2,819	2,493	13.1%
Terrano	1,498	1,599	-6.3%	9,594	11,140	-13.9%
X-Trail	6,723	4,684	43.5%	36,931	52,673	-29.9%
370Z	38	42	-9.5%	350	419	-16.5%
370Z Roadstar	3	3	0.0%	85	109	-22.0%
GT-R	32	44	-27.3%	305	396	-23.0%
Navara	1,748	2,119	-17.5%	15,203	17,288	-12.1%
Primaster	704	480	46.7%	4,659	4,904	-5.0%
NT400 / Cabstar	595	640	-7.0%	5,087	5,419	-6.1%
NV200	104	912	-88.6%	3,746	10,616	-64.7%
e-NV200	1,026	560	83.2%	6,930	4,574	51.5%
NV250	388	0	-	842	0	-
NV400	480	491	-2.2%	4,425	4,957	-10.7%
Others	2	0	-	263	74	255.4%
Nissan Brand Total	47,319	44,668	5.9%	373,878	448,988	-16.7%
Q30	166	364	-54.4%	1,454	2,715	-46.4%
Q50	29	44	-34.1%	567	1,229	-53.9%
Q60 Coupe	2	35	-94.3%	112	386	-71.0%
Q70	0	2	-100.0%	3	67	-95.5%
QX50	123	114	7.9%	1,087	1,132	-4.0%
QX60	63	150	-58.0%	523	958	-45.4%
QX70	0	13	-100.0%	10	580	-98.3%
QX80	75	91	-17.6%	836	845	-1.1%
Infiniti Brand Total	458	813	-43.7%	4,592	7,912	-42.0%
Datsun on-DO	1,884	2,238	-15.8%	14,665	13,369	9.7%
Datsun mi-DO	275	265	3.8%	2,313	1,659	39.4%
Datsun Brand Total	2,159	2,503	-13.7%	16,978	15,028	13.0%
Europe Grand Total	49,936	47,984	4.1%	395,448	471,928	-16.2%

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China Nissan Sales Results by Model : December 2019

<units>

Model	December			YTD (January - December)		
	Volume		Var. (%)	Volume		Var. (%)
	2019	2018		CY2019	CY2018	
Tiida H/B	6,269	5,262	19.1%	75,036	61,515	22.0%
Sunny	3	652	-99.5%	2,972	7,560	-60.7%
Sylphy	61,820	60,883	1.5%	465,715	463,634	0.4%
Sylphy EV	160	1,365	-88.3%	9,348	4,004	133.5%
Lannia	4,138	4,534	-8.7%	47,371	45,341	4.5%
Teana / Altima	12,287	11,990	2.5%	93,345	117,695	-20.7%
Maxima	1	103	-99.0%	87	1,450	-94.0%
Livina (2row)	0	1,532	-100.0%	578	8,828	-93.5%
Kicks	4,381	4,166	5.2%	45,171	46,551	-3.0%
Qashqai	16,941	17,577	-3.6%	182,133	165,703	9.9%
X-Trail	19,028	21,290	-10.6%	212,629	204,597	3.9%
Murano	2,423	3,547	-31.7%	23,523	29,125	-19.2%
Quest	0	0	-	1	576	-99.8%
370Z	0	0	-	0	1	-100.0%
GT-R	0	1	-100.0%	1	13	-92.3%
Patrol	0	39	-100.0%	210	445	-52.8%
Navara	2,142	2,395	-10.6%	17,968	17,907	0.3%
Terra	1,807	1,349	34.0%	12,158	9,658	25.9%
NV200	223	1,068	-79.1%	4,117	9,181	-55.2%
Nissan Brand Total	131,623	137,753	-4.4%	1,192,363	1,193,784	-0.1%
Q50	1,443	1,720	-16.1%	11,837	17,855	-33.7%
Q60 Coupe	66	57	15.8%	693	616	12.5%
Q70	331	474	-30.2%	2,773	6,370	-56.5%
QX30	14	148	-90.5%	352	2,234	-84.2%
QX50	2,769	1,861	48.8%	21,582	10,563	104.3%
QX60	390	376	3.7%	3,288	5,428	-39.4%
QX70	0	0	-	0	188	-100.0%
QX80	0	5	-100.0%	5	265	-98.1%
ESQ	1	827	-99.9%	146	2,421	-94.0%
Infiniti Brand Total	5,014	5,468	-8.3%	40,676	45,940	-11.5%
D50	43	0	-	44	-1	-4500.0%
D60	5,878	5,762	2.0%	72,219	61,160	18.1%
D60 EV	3,455	0	-	4,018	0	-
e30 (NEW)	55	0	-	59	0	-
R30	0	0	-	3	5	-40.0%
R50	0	2	-100.0%	54	723	-92.5%
R50X	0	0	-	3	60	-95.0%
T60	2,395	1,203	99.1%	15,346	1,382	1010.4%
T60 EV	0	0	-	0	0	-
T70	1,392	2,987	-53.4%	17,910	37,468	-52.2%
T90	959	1,559	-38.5%	10,701	27,608	-61.2%
M50V	181	493	-63.3%	2,451	5,976	-59.0%
Venucia Brand Total	14,358	12,006	19.6%	122,808	134,381	-8.6%
DF Brand vehicles	17,267	20,964	-17.6%	191,044	189,881	0.6%
China Grand Total	168,262	176,191	-4.5%	1,546,891	1,563,986	-1.1%

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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